

Saunders *Yachtworks*
Schedule of Labor Rates & Charges

Effective June 1st, 2009

ONSITE SERVICE RATES FOR OUR BOATYARD LOCATED IN ORANGE BEACH, ALABAMA

Welders\$90/hr.
Engine PM Services and Vessel Systems (A/C, Electrical, Sanitation)\$84/hr
Master Marine Carpenters,\$80/hr
Boatyard Crafts (paint, fiberglass) and Mechanical (driveline, rigging) \$76/hr.
Boatyard Labor\$60/hr.

FIELD SERVICE RATES DISPATCHED FROM OUR GULF SHORES HEADQUARTERS

Certified Field Mechanical Technicians and Welders\$90/hr.
Shop Mechanics and Field Service Helpers\$76/hr

Travel time and mileage will be billed for all technicians dispatched from our Gulf Shores, Alabama location.

Travel time will be charged at applied labor rate. Mileage will be charged at **\$1.50 per mile**.

For simplification, these round-trip, flat-rate mileage charges apply from Gulf Shores:

Local Marinas....\$30	Ono Island.....\$40	Pensacola.....\$92
Mobile.....\$170	Ft. Walton/Destin...\$220	Sandestin.....\$250
Dauphin Island.\$240	Pascagoula..... \$240	Biloxi/Gulfport..\$300

Air Fare – Varies by city. Overnight Per Diem – Varies by city.

All hours are billed from the time the tech preps for a job until all waste and paperwork are complete.

OVERTIME POLICY

- Overtime worked will be billed at **1.5(x) regular rate** (except Sundays)
- Overtime on Sundays and Holidays are billed at **2(x) regular rate**.
- The company sometime elects to work overtime when it is practical or necessary
 - to meet job delivery schedules
 - to avoid additional time or travel on a job to meet seasonal demand for service.

EQUIPMENT CHARGES

All specialized equipment will have an additional charge rate as follows:

Diagnostic Computer Connection fee...\$100	Fuel Burn Rate Meter\$100/day
Fuel Recycling Equipment\$100/day	Welding Machine.....\$100/day
Boroscope Tool.....\$100/day	Forklift/Truck Crane.....\$100/hour

AFTER-HOURS CALL-OUT

Partsman Call-Out charge....\$80 Service Technician....four hour minimum plus mileage charge

SHOP SUPPLIES & ENVIRONMENTAL SURCHARGE

- A shop supplies surcharge equal to **4% of labor** is charged on each Invoice up to a maximum of \$500/Invoice.
- A Marine Environmental surcharge equal to 2% of the total invoice is charged on each Invoice.

DRYDOCKING AND VESSEL STORAGE

Under 60': Haul, Block, and Float....\$10/ft. Sling Haul (1 hr. max)....\$8/ft.
60' and up: Haul, Block, and Float....\$12/ft. Sling Haul (1 hr. max)....\$10/ft.

Lift to or from Transport Truck....\$10/ft. plus extraordinary expense for special cases

Pressure wash hull bottom....\$2/ft (excessive marine growth may have additional charges)

In water dockage....\$2.00 per foot per day, \$1,400 per month (includes electrical connection)

Dry dock*.... \$0.25 per foot per day, \$3.00 per foot per month

*Dry dock rates are for boats that are being actively worked on by Saunders Yachtworks. Boats that turn into a storage situation will be charged \$2/ft per day.

Electrical connection fee (30/50 amp service)....\$5/day

PILOT & VESSEL HANDLING

Captain and Mate (if required) for vessel movement in harbor or local delivery....\$60/hr./man

BOTTOM SERVICE

Includes haul, block, & float; pressure wash & etch entire wetted surfaces; prime and paint under water metal components, inspect through hull fittings, scoop strainers, running gear and wetted appendages; recoat anti-fouling paints; and service standard zinc packages*

Under 32' is \$1,750 flat rate (includes 3 days dry dock storage and electrical connection)
33' to 39' @ \$54.00 per ft (includes 3 days dry dock storage and electrical connection)
40' to 49' @ \$58.00 per ft (includes 3 days dry dock storage and electrical connection)
50' to 59' @ \$64.00 per ft (includes 4 days dry dock storage and electrical connection)
60' to 64' @ \$68.00 per ft (includes 5 days dry dock storage and electrical connection)
65' and up @ \$73.00 per ft (includes 5 days dry dock storage and electrical connection)

*Additional charges may be applied for, but not limited to, the following items:

- boats with outdrives
- replacing non-standard zinc packages
- cleaning bow/stern thrusters, stabilizers, hydraulic swim platforms, or other large components
- cleaning excessive marine growth

SURVEY

Haul out for Survey Inspection*

Under 60': Sling Haul (1 hr. max)....\$8/ft.
60' and up: Sling Haul (1 hr. max)....\$10/ft

*\$100 per hour after the first hour

*It is the customer's responsibility to hire independent hull surveyor

Basic Engine Survey (includes visual inspection, gauge out, and sea trial).....\$1,300

*travel time and mileage billed additional

*oil samples, compression tests, and cylinder boroscope available at additional charge rates